



Sales Agronomist

Harriston Agromart Inc. is a full-service crop inputs retailer serving farms in Wellington County and surrounding areas. We are currently seeking a **Full-time Sales Agronomist**. The Sales Agronomist manages existing farm customer accounts and seeks new business opportunities. We are looking for top quality individuals and local talent to help take our business to the next level. Looking for a rewarding career opportunity? Join our growing team and apply today!

The successful applicant will possess the following skill set:

Key Responsibilities:

- Engagement with farm customers in the field crop sector: provide planned agronomic and crop protection solutions as well as in-season support through scouting and recommendations
- Proactively help customers manage crops for top end yield and profitability
- Provide timely, thorough, and accurate pricing on approved quotes
- Establish, develop, and maintain positive relationships with growers and colleagues
- Actively prospect new customers through on-farm calls
- Co-ordinate sales efforts with operations, administration, and other applicable team members as necessary
- Seasonal deliveries of fertilizer, chemicals, and seed to growers; assisting with customer warehouse pickup
- Actively participate in continuous learning opportunities - sales, agronomy, fertilizer, seed, and crop protection training
- Competitive salary & benefits provided
- Opportunities to grow your career!

Knowledge & Skill Requirements:

- Experience in Ag sector is an asset, training will be provided
- Excellent communication skills, both written and oral, are required to effectively work with customers, management, and location team members
- Excellent organizational skills, time management, and ability to prioritize duties
- Previous in-field experience including scouting, plot care and soil sampling an asset
- Must be driven, self-motivated, and customer service-oriented, while being an effective team player
- Current CCA-ON designation an asset or be willing to obtain
- Valid driver's license required

Apply today to join our team!

We thank all candidates for their interest in this position; however, only those selected for further consideration will be contacted. Harriston Agromart Inc. is an equal opportunity employer.

Please contact Shawn Miller (General Manager) at smiller@harristonagromart.com or **519-338-2015** to apply.

Harriston Agromart Inc.
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